Decide with Confidence

Take your performance and productivity even further with add-on capabilities available to DNBi subscribers

D&B Collections Manager for DNBi®

Collections Manager *is a world-class collections software solution using intuitive on-demand tools and powerful rules-based automation to boost your productivity and help you collect more money sooner.*

Introducing a better way to meet the challenges of the collections lifecycle

In today's uncertain economic environment, collections managers and agents face a variety of challenges, including boosting the efficiency of their collections strategies, increasing liquidity by releasing capital trapped in accounts receivable, and complying with both internal and external regulations.

In response, we have partnered with Capgent, a premier provider of financial supply chain solutions, to develop *Collections Manager for DNBi. Collections Manager* combines the power of D&B's risk data with customer and receivable records, delivering an integrated and easy-to-implement online collections and resolutions solution that helps you collect more money sooner.

Take control of your collections process with powerful tools

Prioritize your collections based on risk

Focus on the customers who need your attention with configurable rules that prioritize and segment customers to establish the most efficient collections practices.

Drive collections workflow with a powerful rules-based strategy engine

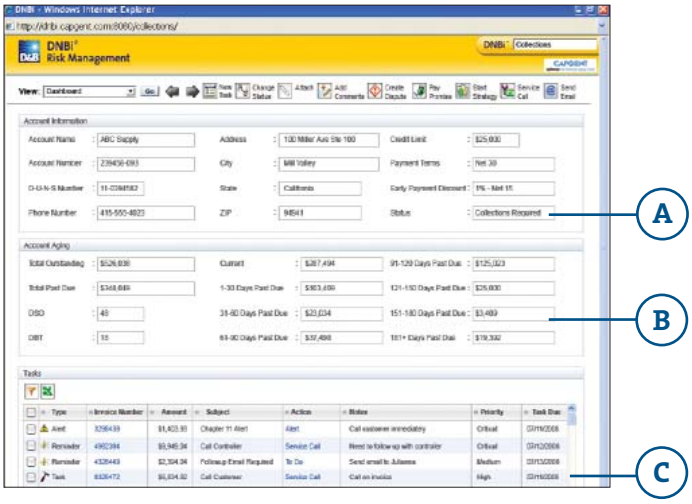
Collections Manager integrates D&B's unparalleled risk data into your management workflow, helping you to develop more effective collections practices and create appropriate collections strategies for each customer, account, and invoice. Maximize your return and lower your costs by configuring your collections process by business unit, product line, regions, or account profile.

Manage your collections activity in a single collaborative space

Collections Manager provides an easy-to-use portal to share information with other departments, along with collaborative tools that help you identify and resolve disputes quickly, preventing receivable issues from arising and enabling you to recover more receivables when they do.

Put fast and efficient collections strategies into effect

Intuitive on-demand tools help you determine the requisite data to pull from both internal and external sources so that collectors have everything they need to perform their tasks quickly and efficiently.



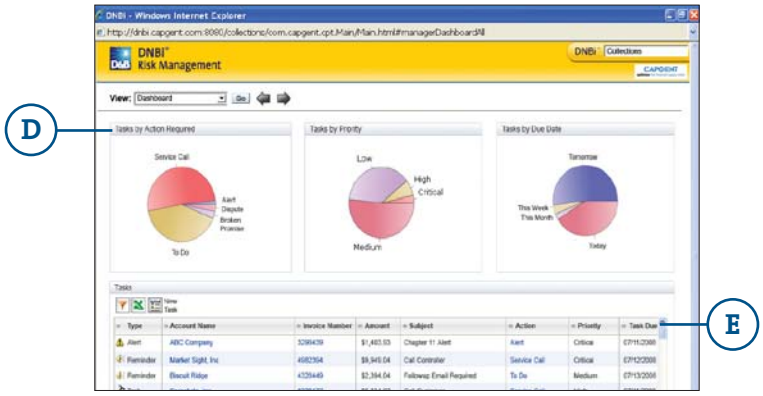
A Overall exposure and aging information

B Open invoices

C Interaction history

Rules-based automation makes complex workflows easy

Create efficient workflows around common collections activities such as dunning, promises to pay, disputes, and deductions. Automated notifications inform appropriate personnel when tasks are pending or completed, and escalation notifications alert managers when critical tasks remain incomplete.



D Assign tasks by action required, priority, and due date

E Sort and search through all of a collector's assigned work

Everything you need to know in one location

Collections Manager helps you sidestep the time-consuming task of tracking down data from disparate systems with a comprehensive Customer Dashboard that allows you to view vital customer information such as:

F Key invoice information

G Tasks associated with each invoice

H Activity history

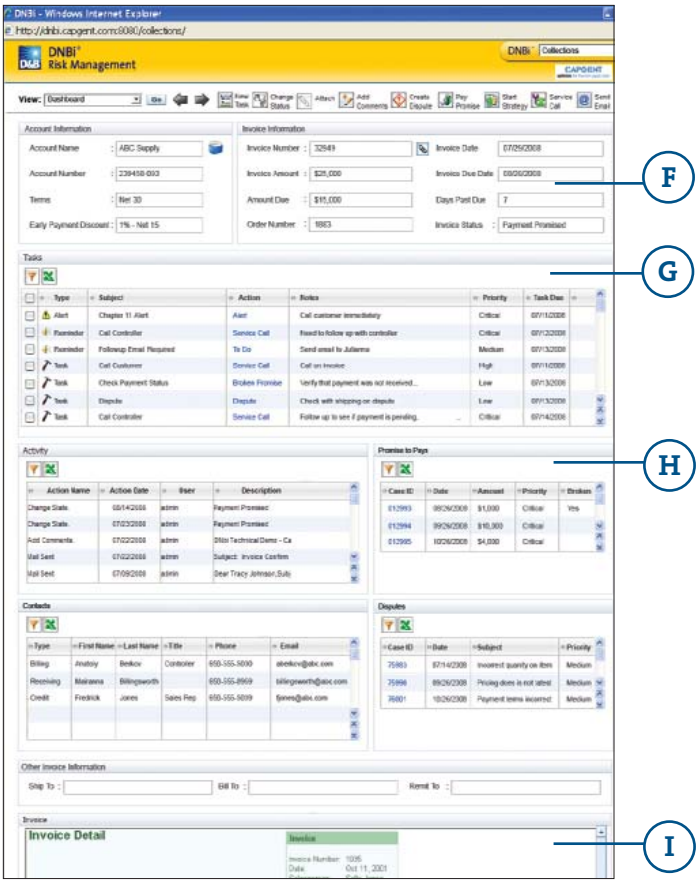
I Line-item details

D&B Solutions

Risk Management Solutions
Sales & Marketing Solutions
Supply Management Solutions
E-Business Solutions

www.dnb.com

©2009 Dun and Bradstreet Inc. MCM-09-001



The best way to view your world keeps getting better

The business world isn't static, and neither is DNBi. We're continually enhancing this revolutionary Web-based platform to give you more customization, more interactivity, and more user-friendly features in addition to an ever-expanding breadth of business information.

Contact your D&B Relationship Manager today for further details or a live demonstration of *Collections Manager for DNBi*. Or visit **www.dnb.com/dnbi** to learn more.

About Capgent

Capgent is a leading provider of best-in-class enterprise platforms to manage working capital. Capgent partners with customers to automate the order-to-cash cycle, reduce days sale outstanding (DSO), proactively resolve invoice exceptions, and reduce bad debt.